



ZERO Plan Payment Options

Sample Sales Aid-ZERO Plan Payment Menu used to present payment options to customers.

Protection Coverage Term: **48** **months**

Sales Price:		3,500.00	
Sales Tax (if applicable):	+	100.00	
Total Sales Price:	=	3,600.00	

0% Payment Options

	30% Down	15% Down	10% Down
Down Payment Required	1,080.00	540.00	360.00
Unpaid Balance of Sale Price	2,520.00	3,060.00	3,240.00
Repayment Term (# of Payments)	Monthly Payment	Monthly Payment	Monthly Payment
9	280.00	340.00	360.00
12	210.00	255.00	270.00
15	168.00	204.00	216.00
18	140.00	170.00	180.00
24	105.00	127.50	135.00